

Bid Tabulation IFB # DPW-24-B-003 On Call Plumber FY24

Bids due May 18, 2023 @ 11:30 a.m

Vendor	Base Bid	Bond	Signature Page
Glionna Plumbing & Heating Services, Inc	\$ 68,100.00	X	X
NB Kenney Company, Inc	\$ 78,300.00	X	X
Robert W. Irvine & Sons, Inc.	\$ 73,460.00	X	X



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

ATTACHMENT C

BID PRICING SHEET

On-Call Plumbing Services –Fiscal Year 2024

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber \$ 149.00 / per hour x 80 hours = **(A) \$11,920.00**
 Journeyman (Stated Rate) \$ 149.00 / per hour
 Apprentice (Stated Rate) \$ 75.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber \$ 224.00 / per hour x 10 hours = **(B) \$ 2,240.00**
 Journeyman (Stated Rate) \$ 224.00 / per hour
 Apprentice (Stated Rate) \$ 112.00 / per hour

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber \$ 224.00 /per hour x 10 hours = **(C) \$ 2,240.00**
 Journeyman (Stated Rate) \$ 224.00 / per hour
 Apprentice (Stated Rate) \$ 112.00 / per hour

D. Estimated Materials Costs \$5,000 X 1. 10 % markup = **(D) \$ 5,500.00**
 (insert percentage)

TOTAL FY24 BID PRICE \$ 21,900.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty-one thousand nine hundred dollars

Contractor Name: Glionna Plumbing & Heating Services, Incorporated **Date:** 5/16/2023



TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS

On-Call Plumbing Services –Fiscal Year 2025

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.
Master Licensed Plumber \$ 156.00 / per hour x 80 hours = (A) \$12,480.00
Journeyman (Stated Rate) \$ 156.00 / per hour
Apprentice (Stated Rate) \$ 78.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.
Master Licensed Plumber \$ 234.00 / per hour x 10 hours = (B) \$ 2,340.00
Journeyman (Stated Rate) \$ 234.00 / per hour
Apprentice (Stated Rate) \$ 117.00 / per hour

C. Saturday, Sunday & Legal Holiday's
Master Licensed Plumber \$ 234.00 /per hour x 10 hours = (C) \$ 2,340.00
Journeyman (Stated Rate) \$ 234.00 / per hour
Apprentice (Stated Rate) \$ 117.00 / per hour

D. Estimated Materials Costs \$5,000 X 1. 10 % markup = (D) \$ 5,500.00
(insert percentage)

TOTAL FY25 BID PRICE \$ 22,660.00 (E)
(E = A+B+C+D)
TOTAL BID PRICE in Words (E) Twenty-two thousand six hundred sixty dollars

Contractor Name: Glionna Plumbing & Heating Services, Incorporated Date: 5/16/2023



TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS

On-Call Plumbing Services –Fiscal Year 2026

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber \$164.00 / per hour x 80 hours = (A) \$13,120.00
Journeyman (Stated Rate) \$ 164.00 / per hour
Apprentice (Stated Rate) \$ 82.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber \$ 246.00 / per hour x 10 hours = (B) \$ 2,460.00
Journeyman (Stated Rate) \$ 246.00 / per hour
Apprentice (Stated Rate) \$ 123.00 / per hour

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber \$ 246.00 /per hour x 10 hours = (C) \$ 2,460.00
Journeyman (Stated Rate) \$ 246.00 / per hour
Apprentice (Stated Rate) \$ 123.00 / per hour

D. Estimated Materials Costs \$5,000 X 1. 10 % markup = (D) \$ 5,500.00
(insert percentage)

TOTAL FY26 BID PRICE \$ 23,540.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty-three thousand five hundred forty dollars

Contractor Name: Glionna Plumbing & Heating Services, Incorporated Date: 5/16/2023

All materials shall be invoiced at contractor's cost plus 10 % (SAME PERCENTAGE NOTED IN #D ABOVE)

The undersigned proposes to provide services as described in the "Scope of Services" and the entire bid document in accordance with the Bid Specifications prepared by the Town of Westwood, for the Bid price(s).



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

TOTAL BID PRICE

FY24 TOTAL BID PRICE (E)	\$ 21,900.00
FY25 TOTAL BID PRICE (E)	\$ 22,660.00
FY26 TOTAL BID PRICE (E)	\$ 23,540.00

*TOTAL BID PRICE \$ 68,100

* Total Bid Price is the sum of all three years' Bid Price

TOTAL BID PRICE in Words Sixty-eight thousand one hundred dollars

COMPANY NAME: Glionna Plumbing & Heating Services, Incorporated

SIGNATURE: 

PRINT NAME: Mary Jo Mathews

ADDRESS: 31 Staaf Road Saugus, MA 01906

PHONE#: 781-718-4113 DATE: 5/16/2023

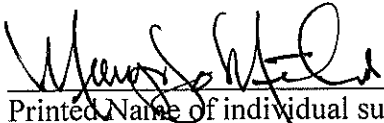
ON CALL PHONE # OR PAGER #: Mike Glionna - 781-718-1416

MASS. MASTER PLUMBERS' LIC.#: 3803

NOTE: All quantities are estimated for bidding purposes and shall not be construed as guaranties. The contractor will be reimbursed only for actual labor & supplies used.

All quoted hourly rates shall be fully burdened billing rate.

Bid price and all calls will be for one (1) person only unless otherwise authorized.

 Mary Jo Mathews
Printed Name of individual submitting bid or proposal

781-718-4113
Business Phone Number

Glionna Plumbing & Heating Services, Incorporated
Business Name

Business Email



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

ATTACHMENT C

BID PRICING SHEET

On-Call Plumbing Services –Fiscal Year 2024

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber	\$ <u>180.00</u> / per hour x <u>80 hours</u> =	(A) \$ 14,400.00
Journeyman (Stated Rate)	\$ <u>180.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>144.00</u> / per hour	

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber	\$ <u>270.00</u> / per hour x <u>10 hours</u> =	(B) \$ 2,700.00
Journeyman (Stated Rate)	\$ <u>270.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>216.00</u> / per hour	

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber	\$ <u>270.00</u> /per hour x <u>10 hours</u> =	(C) \$ 2,700.00
Journeyman (Stated Rate)	\$ <u>270.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>216.00</u> / per hour	

D. Estimated Materials Costs \$5,000 X 1. 15 % markup = **(D) \$ 5,750.00**
(insert percentage)

TOTAL FY24 BID PRICE \$ 25,550.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty Five Thousand Five Hundred Fifty Dollars

Contractor Name: N.B. Kenney Company, Inc. **Date:** May 15, 2023



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

On-Call Plumbing Services –Fiscal Year 2025

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber \$ 185.00 / per hour x 80 hours = **(A) \$ 14,800.00**
 Journeyman (Stated Rate) \$ 185.00 / per hour
 Apprentice (Stated Rate) \$ 149.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber \$ 277.50 / per hour x 10 hours = **(B) \$ 2,775.00**
 Journeyman (Stated Rate) \$ 277.50 / per hour
 Apprentice (Stated Rate) \$ 223.50 / per hour

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber \$ 277.50 /per hour x 10 hours = **(C) \$ 2,775.00**
 Journeyman (Stated Rate) \$ 277.50 / per hour
 Apprentice (Stated Rate) \$ 223.50 / per hour

D. Estimated Materials Costs \$5,000 X 1. 15 % markup = **(D) \$ 5,750.00**
 (insert percentage)

TOTAL FY25 BID PRICE \$ 26,100.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty Six Thousand One Hundred Dollars

Contractor Name: N.B. Kenney Company, Inc. **Date:** May 15, 2023



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

On-Call Plumbing Services –Fiscal Year 2026

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber \$ 190.00 / per hour x 80 hours = **(A) \$ 15,200.00**
 Journeyman (Stated Rate) \$ 190.00 / per hour
 Apprentice (Stated Rate) \$ 154.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber \$ 285.00 / per hour x 10 hours = **(B) \$ 2,850.00**
 Journeyman (Stated Rate) \$ 285.00 / per hour
 Apprentice (Stated Rate) \$ 231.00 / per hour

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber \$ 285.00 /per hour x 10 hours = **(C) \$ 2,850.00**
 Journeyman (Stated Rate) \$ 285.00 / per hour
 Apprentice (Stated Rate) \$ 231.00 / per hour

D. Estimated Materials Costs \$5,000 X 1. 15 % markup = **(D) \$ 5,750.00**
 (insert percentage)

TOTAL FY26 BID PRICE \$ 26,650.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty Six Thousand Six Hundred Fifty Dollars

Contractor Name: N.B. Kenney Company, Inc. **Date:** May 15, 2023

All materials shall be invoiced at contractor's cost plus 15 %. (SAME PERCENTAGE NOTED IN #D ABOVE)

The undersigned proposes to provide services as described in the "Scope of Services" and the entire bid document in accordance with the Bid Specifications prepared by the Town of Westwood, for the Bid price(s).



TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS

TOTAL BID PRICE

FY24 TOTAL BID PRICE (E) \$ 25,550.00
FY25 TOTAL BID PRICE (E) \$ 26,100.00
FY26 TOTAL BID PRICE (E) \$ 26,650.00

*TOTAL BID PRICE \$ 78,300.00

* Total Bid Price is the sum of all three years' Bid Price

TOTAL BID PRICE in Words Seventy Eight Thousand Three Hundred Dollars

COMPANY NAME: N.B. Kenney Company, Inc.

SIGNATURE: [Signature]

PRINT NAME: Steven P. Kenney, President

ADDRESS: 68 Barnum Road, Devens, MA 01434

PHONE#: 978-849-5200 DATE: May 15, 2023

ON CALL PHONE # OR PAGER #: 1-888-384-4822

MASS. MASTER PLUMBERS' LIC.#: 11558

NOTE: All quantities are estimated for bidding purposes and shall not be construed as guaranties. The contractor will be reimbursed only for actual labor & supplies used.

All quoted hourly rates shall be fully burdened billing rate.

Bid price and all calls will be for one (1) person only unless otherwise authorized.

Steven P. Kenney, President
Printed Name of individual submitting bid or proposal

978-849-5200
Business Phone Number

N.B. Kenney Company, Inc.
Business Name

skenny@nbkenney.com
Business Email



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

ATTACHMENT C

BID PRICING SHEET

On-Call Plumbing Services –Fiscal Year 2024

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber	\$ <u>174.00</u> / per hour x <u>80 hours</u> =	(A) \$ 13,920.00
Journeyman (Stated Rate)	\$ <u>174.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>70.00</u> / per hour	

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber	\$ <u>228.00</u> / per hour x <u>10 hours</u> =	(B) \$ 2,280.00
Journeyman (Stated Rate)	\$ <u>228.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>91.00</u> / per hour	

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber	\$ <u>244.00</u> /per hour x <u>10 hours</u> =	(C) \$ 2,440.00
Journeyman (Stated Rate)	\$ <u>244.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>98.00</u> / per hour	

D. Estimated Materials Costs	\$5,000 X 1. <u>10</u> % markup =	(D) \$ 5,500.00
	(insert percentage)	

TOTAL FY24 BID PRICE \$ <u>24,140.00</u> (E) (E = A+B+C+D)

TOTAL BID PRICE in Words (E) <u>Twenty Four Thousand One Hundred and Forty Dollars and Zero Cents -----</u>
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Contractor Name: Robert W. Irvine & Sons, Inc. **Date:** May 18, 2023



**TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS**

On-Call Plumbing Services –Fiscal Year 2025

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber	\$ <u>178.00</u> / per hour x <u>80 hours</u> =	(A) \$ 14,240.00
Journeyman (Stated Rate)	\$ <u>178.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>74.00</u> / per hour	

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber	\$ <u>232.00</u> / per hour x <u>10 hours</u> =	(B) \$ 2,320.00
Journeyman (Stated Rate)	\$ <u>232.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>97.00</u> / per hour	

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber	\$ <u>250.00</u> /per hour x <u>10 hours</u> =	(C) \$ 2,500.00
Journeyman (Stated Rate)	\$ <u>250.00</u> / per hour	
Apprentice (Stated Rate)	\$ <u>104.00</u> / per hour	

D. Estimated Materials Costs \$5,000 X 1. 10 % markup = **(D) \$ 5,500.00**
(insert percentage)

TOTAL FY25 BID PRICE \$ 24,560.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty Four Thousand Five Hundred and Sixty Dollars and Zero Cents -----

Contractor Name: Robert W. Irvine & Sons Inc. **Date:** May 18, 2023



TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS

On-Call Plumbing Services –Fiscal Year 2026

The following prices represent firm prices for the contract term for Fiscal Year 2024. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. Pricing bid as follows:

A. Monday thru Friday, 6:00 a.m. to 4:00 p.m.

Master Licensed Plumber \$ 180.00 / per hour x 80 hours = (A) \$ 14,400.00
Journeyman (Stated Rate) \$ 180.00 / per hour
Apprentice (Stated Rate) \$ 76.00 / per hour

B. Monday thru Friday, 4:00 p.m. to 6:00 a.m.

Master Licensed Plumber \$ 234.00 / per hour x 10 hours = (B) \$ 2,340.00
Journeyman (Stated Rate) \$ 234.00 / per hour
Apprentice (Stated Rate) \$ 99.00 / per hour

C. Saturday, Sunday & Legal Holiday's

Master Licensed Plumber \$ 252.00 /per hour x 10 hours = (C) \$ 2,520.00
Journeyman (Stated Rate) \$ 252.00 / per hour
Apprentice (Stated Rate) \$ 107.00 / per hour

D. Estimated Materials Costs \$5,000 X 1. 10 % markup = (D) \$ 5,500.00
(insert percentage)

TOTAL FY26 BID PRICE \$ 24,760.00 (E)
(E = A+B+C+D)

TOTAL BID PRICE in Words (E) Twenty Four Thousand Seven Hundred and Sixty Dollars and Zero Cents -----

Contractor Name: Robert W. Irvine & Sons Inc. Date: May 18, 2023

All materials shall be invoiced at contractor's cost plus 10 %. (SAME PERCENTAGE NOTED IN #D ABOVE)

The undersigned proposes to provide services as described in the "Scope of Services" and the entire bid document in accordance with the Bid Specifications prepared by the Town of Westwood, for the Bid price(s).



TOWN OF WESTWOOD
COMMONWEALTH OF MASSACHUSETTS

TOTAL BID PRICE

FY24 TOTAL BID PRICE (E) \$ 24,140.00
FY25 TOTAL BID PRICE (E) \$ 24,560.00
FY26 TOTAL BID PRICE (E) \$ 24,760.00

*TOTAL BID PRICE \$ 73,460.00

* Total Bid Price is the sum of all three years' Bid Price

TOTAL BID PRICE in Words Seventy Three Thousand Four Hundred and Sixty Dollars and Zero Cents

COMPANY NAME: Robert W. Irvine & Sons Inc.

SIGNATURE:

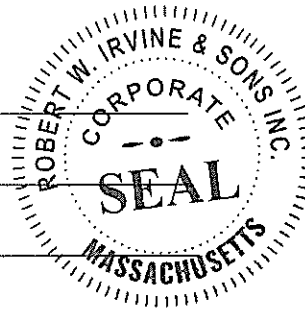
PRINT NAME: Heather Irvine, President

ADDRESS: 147 Blossom Street, Lynn, MA 01902

PHONE#: 781-581-0464 DATE: May 18, 2023

ON CALL PHONE # OR PAGER #: 781-581-0464

MASS. MASTER PLUMBERS' LIC.#: 10865



NOTE: All quantities are estimated for bidding purposes and shall not be construed as guaranties. The contractor will be reimbursed only for actual labor & supplies used.

All quoted hourly rates shall be fully burdened billing rate.

Bid price and all calls will be for one (1) person only unless otherwise authorized.

Heather Irvine, President
Printed Name of individual submitting bid or proposal

781-581-0464
Business Phone Number

Robert W. Irvine & Sons Inc.
Business Name

hirvine@irvineandsons.com
Business Email