



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

***INVITATION FOR BIDS***

**On-Call Flooring Services –Fiscal Year 2024  
Bid # DPW-24-B-001**

**I. GENERAL INFORMATION AND PROPOSAL SUBMISSION REQUIREMENTS**

- All Bids must be delivered by **11:00 am on May 18, 2023** to:

Procurement Department  
Westwood Town Hall  
580 High Street  
Westwood MA 02090

- Bids received after the time and date established herein **SHALL NOT** be accepted or considered, regardless of the cause for delay in the receipt of such proposal(s).
- Submit the proposal in a sealed envelope clearly marked “***Bid # DPW-21-B-001, On Call Flooring- FY24.***”
- **The proposal must include a Non-Collusion form, Tax Compliance Certificate and other Attachments listed below.**
- **The proposal must also include a Bid Signature Form.** When the Bid Signature Form is completed, it declares:
  - The only parties interested in this bid are the Principals named herein.
  - No officer, agent or employee of the Town of Westwood has a direct or indirect interest in this bid.
- **Bid Form**
  - Each bid shall be accompanied by a bid deposit in the form of a certified, bank, Treasurer’s or cashier’s check, or a bid bond issued by a surety company licensed by the Commonwealth of Massachusetts, in the amount of (5%) if the total bid price, made payable to the Town of Westwood.
  - Services solicited through this IFB are subject to the Massachusetts Prevailing Wage Laws. Applicable Prevailing Wage Rates are issued with this IFB. These will become a part of any contract resulting from this IFB. These wage rates will be valid for the duration of the contract including all renewals. It is the responsibility of the contractor to



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adhere to the Prevailing Wage Laws and all requirements. The contractor must submit a Weekly Payroll Report Form, which is included with this BID, to the Town and or School Facilities Manager.

- All bid deposits except that of the three lowest responsible bidders shall be returned within five (5) days, Saturday, Sunday and legal holidays excluded, after the opening of the bids.
- The Bidder whose Bid is accepted agrees to furnish the Contract Bonds, each in the sum of the full amount of the Bid and/or Contract Price as determined by the Town, and duly executed and acknowledged by the said bidder as Principal and by a surety company qualified to do business under the laws of the Commonwealth of Massachusetts and satisfactory to the Town, as Surety, for the faithful performance of the Contract and payment for labor and materials. The premiums for such Bonds shall be paid by the Contractor
- The bidder to whom the bid is awarded will be required to execute an Agreement within thirty (60) calendar days from the date when the Notice of Award is received. In the event the bidder fails to execute an Agreement with the Town, the Town may consider the bidder to be in default, in which case the bid deposit shall become the property of the Town.
- Should the bidder fail to fulfill any of his/her agreements as herein above set forth, the Town shall have the right to retain as liquidated damages the amount of the bid check or cash which shall become the Town's property. If a bid bond was given, it is agreed that the amount thereof shall be paid as liquidated damages to the Town by the Surety.
- The Total Bid Price shall be stated in both words and figures. In the event of a discrepancy between the price in words and the price in figures, the written word shall govern. In the event of a discrepancy between mathematical totals and the totals stated, the mathematical totals shall govern.
- In case of death, disability, or other unforeseen circumstances affecting the bidder, which materially impairs the bidder's ability to execute an Agreement and perform the required service, such bid deposit may be returned to the bidder by the Town.
- The proposal must be signed as follows: 1) if the bidder is an individual, by her/him personally; 2) if the bidder is a partnership, by the name of the partnership, followed by the signature of each general partner; and 3) if the bidder is a corporation, by the authorized officer, whose signature must be attested to by the Clerk/Secretary of the corporation and the corporate seal affixed.
- Any bid may be withdrawn prior to the bid submittal due date. However, bidders may not withdraw or modify their bid for a period of ninety (90) days following the opening of bids.



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- The contract will be awarded within thirty (30) days of bid opening. The time for award may be extended for up to 45 additional days by mutual agreement between the Town and the apparent lowest responsive and responsible bidder.
- Questions concerning this invitation for proposals must be submitted in writing to: Procurement Department, Westwood Town Hall, 580 High Street, Westwood MA 02090 or by email at [Procurement@townhall.westwood.ma.us](mailto:Procurement@townhall.westwood.ma.us). Questions may be delivered or mailed. Written responses will be posted on the Westwood Town Hall website.
- Any and/or all work is subject to available funds. The Town reserves the right to waive any informalities in, or to reject, any or all bids should the Town deem it to be in the Town's best interest to do so.
- The Town of Westwood may cancel this IFB, or reject in whole or in part any and all proposals, if the Town determines that cancellation or rejection serves the best interests of the Town. The Town of Westwood reserves the right to reject any or all bids and to waive minor informalities as provided under Chapter 149, M.G.L.
- Below is a list of all Attachments. Bidders should note that Attachments B-G **must be completed and be submitted** with the bid documents.
  - Attachment A – Wage Rates
  - Attachment B – Bid Pricing Sheet
  - Attachment C – Labor Harmony and OSHA Training
  - Attachment D – Certificate of Non-Collusion
  - Attachment E – Tax Compliance Certificate
  - Attachment F – Signature Page
  - Attachment G – Reference Form

### II. PURCHASE DESCRIPTION/SCOPE OF SUPPLIES/SERVICE

- The work under this contract includes but is not necessarily limited to providing labor, materials and equipment to provide On-Call Flooring Services. The work shall include both installation and repair of various flooring products.
- The contractor shall be qualified and prepared to provide flooring services for the following products:
  - VCT Flooring
  - Carpet Squares and Rolls
  - Other Flooring to include:
    - Vinyl Flooring



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- Rubber Flooring
- Cove Base Molding
- Ceramic Tiles
- Business hours are defined as Monday-Friday 7am-6pm. The bid price, calls, and work are for one person only.
- The work under this contract is a one-year contract from **July 1, 2023 through June 30, 2024**. The contract shall have two unilateral options to extend the contract. Option 1, if exercised, will extend the contract from July 1, 2024 through June 30, 2025. Option 2, if exercised, will extend the contract from July 1, 2025 through June 30, 2026.
- All personnel working in Westwood Public Schools must have a fully-approved Criminal Offender Record Information (CORI) before work may commence.
- The On-Call Flooring Services contract is an as-needed basis and the Town of Westwood or Westwood Public Schools do not guarantee a minimum in the bid period.
- All work is to be quality work and shall be performed according to the standards of the industry and according to the plans, directions and instructions as presented by the authorized representative of the Town of Westwood and must meet all state and town Building Codes. The contractor must be compliant with OSHA and all Massachusetts State Safety Laws and Regulations.
- **Delivery Requirements:** All delivery charges shall be included in the price of the service. The Delivery may vary across the Town of Westwood. For pricing purpose, bidders should assume deliveries will be made to: Westwood Public Schools, 220 Nahatan Street, Westwood MA 02090.
- **Contractor Performance Criteria:** Each contractor's performance will be evaluated on an ongoing basis and these evaluations will be utilized in determining whether to renew a contract. Contractors **must** notify the Procurement Department, in writing, within 7 days of any change in address, phone or fax numbers and or contact names.
- **Guarantee:** All labor, materials, and equipment furnished under this Contract shall be guaranteed by the contractor for a period of one (1) year from the date of final acceptance of all work. In the event of failure of materials or equipment during the guarantee period, the defective segment shall be replaced promptly, upon notice from the Town of Westwood, by, and at the expense of the contractor.

### III. PRICING AND PAYMENT

- The work shall be performed under the direction of the Town and School Facilities Managers based on an hourly rate of compensation. Bidders shall provide three composite hourly rates:
  - VCT flooring rate



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- Carpet (rolled and carpet squares) flooring rate
- Other flooring rate. This rate will be a composite rate for all other types of flooring.
- The contractor shall submit with his bid, the hourly rates. The Contractor shall specify any and all regular and overtime hourly rates. The Contractor shall also specify which time periods and days apply to each and every rate. The submitted rates shall include complete manpower costs involved with accomplishing the required work.
- The contract shall also include an established materials markup percentage or materials discount for all supplies used per job.
- No overtime will be paid for unless authorized by the appropriate supervisor.
- The Town reserves the right to increase or decrease the scope of the Contract work by up to and including twenty-five percent (25%) of the original scope without adjusting the lump sums or unit prices.
- Prevailing Wage Rates, M.G.L. Chapter 149 will be made a part of the contract.
- The Town shall pay and the Contractor shall receive the prices stipulated in the bid made a part hereof as full compensation for everything performed and for all risks and obligations undertaken by the Contractor under and as required by the Contract.

#### IV. QUALITY REQUIREMENTS

- Bidders must provide all of the items described in Section II: Purchase Description/Scope of Services and comply with all Section I: Proposal Submission Requirements. Missing information may cause the proposal to be considered unresponsive.
- Bidders may be required to install a variety of products, but will use a significant amount of Armstrong, Tandus, and Shaw products. The bid shall include evidence that at least one member of the company is certified to install the following:
  - Armstrong Flooring Products
  - Tandus Products
  - Shaw Products
- If other product lines are required by the Town or School, the contractor must be willing to certify in other products during the period of performance.
- All deliveries must comply with the Specifications identified above in Section II, Purchase Description/Scope of Supplies/Services.



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### V. RULE FOR AWARD

- The Town may award a contract to the responsible and responsive bidder with the lowest Total Bid Price. Award will be made on July 1, 2023.
- In the event of a tie, the Town will flip a coin assigning “heads” to the bidder whose company name is alphabetically first.
- The number of hours listed on the Bid Sheet is solely intended for the purpose of determining the low bid. It is not a guarantee of actual work and the number of hours per category is not meant to hold the town to a specific breakdown of work. Actual hours required on the contract may be higher or lower than the amount stated.



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**ATTACHMENT B**

**BID PRICING SHEET**

**On-Call Flooring Services –Fiscal Year 2024**

**Description**

Flooring VCT: \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old material

Flooring Carpet Squares: \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Other Flooring in Para II above) \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Materials to be invoiced at actual cost plus \_\_\_\_\_% (must include copies of invoices)

**On-Call Flooring Services –Fiscal Year 2025**

**Description**

Flooring VCT: \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old material

Flooring Carpet Squares: \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Other Flooring in Para II above) \$ \_\_\_\_\_per hour.

Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Materials to be invoiced at actual cost plus \_\_\_\_\_% (must include copies of invoices)



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**On-Call Flooring Services –Fiscal Year 2026**

**Description**

Flooring VCT: \$ \_\_\_\_\_per hour.  
Labor to repair, remove, prepare, glue, install  
and dispose of old material

Flooring Carpet Squares: \$ \_\_\_\_\_per hour.  
Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Other Flooring in Para II above) \$ \_\_\_\_\_per hour.  
Labor to repair, remove, prepare, glue, install  
and dispose of old materials

Materials to be invoiced at actual cost plus \_\_\_\_\_% (must include copies of invoices)





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## BID PRICING SHEET

The following prices represent firm prices for the contract term of **FISCAL YEAR 2024**. Estimated hours and material costs noted below are for determining the low bidder only and are not a guaranteed minimum amount of work. The bid price is for one person only.

The Hourly Rate for Install & Repairs of the products Described in para II. PURCHASE DESCRIPTION/SCOPE OF SUPPLIES/SERVICE:

A. VCT Flooring \$ \_\_\_\_\_ (rate) x 50 hours = \_\_\_\_\_ (A)

B. Carpet Flooring \$ \_\_\_\_\_ (rate) x 40 hours = \_\_\_\_\_ (B)

C. Other Flooring Products \$ \_\_\_\_\_ (rate) x 10 hours = \_\_\_\_\_ (C)

D. Estimated Materials Costs: \$100 X 1. \_\_\_\_\_ % markup = \$ \_\_\_\_\_ (D)  
(insert percentage)

**TOTAL BID PRICE** \$ \_\_\_\_\_ (E)

(E = A+B+C+D)

**TOTAL BID PRICE IN WORDS** \$ \_\_\_\_\_ (E)

COMPANY NAME: \_\_\_\_\_



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The undersigned proposes to provide services as described in the "Scope of Services" and the entire bid document in accordance with the Bid Specifications prepared by the Town of Westwood, for the Bid price(s).

COMPANY NAME: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

PRINT NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE#: \_\_\_\_\_ DATE: \_\_\_\_\_

ON CALL PHONE # OR PAGER #: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_

NOTE: All quantities are estimated for bidding purposes and shall not be construed as guaranties. The contractor will be reimbursed only for actual labor & supplies used.

All quoted hourly rates shall be fully burdened billing rate.

Bid price and all calls will be for one (1) person only unless otherwise authorized.

\_\_\_\_\_  
Printed Name of individual submitting bid or proposal

\_\_\_\_\_  
Business Phone Number



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**ATTACHMENT C**

**LABOR HARMONY AND OSHA TRAINING**

The undersigned hereby certifies that he is able to furnish labor that can work in harmony with all other elements of labor employed or to be employed on the work; that all employees to be employed at the worksite will have successfully completed a course in construction safety and health approved by the United States Occupational Safety and Health Administration that is at least 10 hours in duration at the time the employee begins work and who shall furnish documentation of successful completion of said course with the first certified payroll report for each employee; and that he will comply fully with all laws and regulations applicable to awards made subject to section 44A.

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(Signature of authorized individual submitting proposal)

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(Printed Name)

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(Name of Bidder (if different than name))

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(Date)



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**ATTACHMENT D**

**CERTIFICATE OF NON-COLLUSION**

The undersigned certifies under penalties of perjury that this bid or proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

\_\_\_\_\_  
Signature of individual submitting bid or proposal

\_\_\_\_\_  
Printed Name of individual submitting bid or proposal

\_\_\_\_\_  
Name of business



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**ATTACHMENT E**

**TAX COMPLIANCE CERTIFICATION**

Pursuant to M.G.L. c. 62C, §49A, I certify under the penalties of perjury that, to the best of my knowledge and belief, I am compliant with all laws of the Commonwealth relating to taxes, reporting of employees and contractors, and withholding and remitting child support.

Signed under the penalties of perjury.

\_\_\_\_\_  
Signature of individual submitting bid or proposal

\_\_\_\_\_  
Printed Name of individual submitting bid or proposal

\_\_\_\_\_  
Name of business



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**ATTACHMENT F  
SIGNATURE PAGE**

This Bid must bear the written signature of the Bidder or authorized agent of the Bidder. If the Bidder is a corporation or a partnership, the Bid must be signed by a duly authorized officer of such corporation or by a partner; the title of such officer must be stated.

The bidder hereby acknowledges the receipt of, and has included in this BID, the following Addenda:

(To be filled in by Bidder, if Addendums are issues.)

Addendum No. \_\_\_\_\_, dated \_\_\_\_\_

Addendum No. \_\_\_\_\_, dated \_\_\_\_\_

Addendum No. \_\_\_\_\_, dated \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name of Corporation, Company or Individual

\_\_\_\_\_  
Printed Name of Person Authorized to Sign

\_\_\_\_\_  
Title

\_\_\_\_\_  
Email Address



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**ATTACHMENT G  
REFERENCE FORM**

Bidder: \_\_\_\_\_

The following shall accompany the bid and is required as evidence of the bidder's qualifications to perform the work, as bid upon, in accordance with the contract drawings and specifications. This statement must be notarized. All questions must be answered. Additional data may be submitted on separate attached sheets. When assessing bidder's qualification, the Town will not be limited to information provided herein. The Town intends to use information outside this document to assess Bidder Qualifications.

1. Name of Bidder \_\_\_\_\_
2. Permanent Main Office Address \_\_\_\_\_
3. Official Mailing Address for This Contract \_\_\_\_\_
4. When Organized? \_\_\_\_\_
5. Where Incorporated, If a Corporation \_\_\_\_\_
6. Years Contracting under Present Name \_\_\_\_\_
7. List contracts on hand, and those completed similar in nature to this kind of project.

| Owner | Engineer | Contract | Description | Contract Amount | Completion Date |
|-------|----------|----------|-------------|-----------------|-----------------|
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |
|       |          |          |             |                 |                 |



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8. List any work the firm has failed to complete in the last five years, state where and why.

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9. If you have ever defaulted on any contract, state where and why.

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10. List full names of all principals (i.e. Officers, Directors, Partners, Owners) interested in this bid.

| Name | Title | Firm |
|------|-------|------|
|      |       |      |
|      |       |      |
|      |       |      |
|      |       |      |
|      |       |      |
|      |       |      |
|      |       |      |
|      |       |      |
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11. State name(s) and qualifications of resident supervisor(s) for this project.

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12. List major equipment available for this project and identify ownership or rental.

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13. List bank references for verifying financial ability of your company.

Name \_\_\_\_\_ Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

14. The undersigned hereby authorized and requests any person, firm or corporation, to furnish all information requested by the Owner and/or its designated agents relative to the recitals comprising this Statement of the Bidder's Qualifications.

Dated at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_.

\_\_\_\_\_  
(Name of Bidder)

By: \_\_\_\_\_

\_\_\_\_\_  
(Title)

State of \_\_\_\_\_

County of \_\_\_\_\_

\_\_\_\_\_ being duly sworn in person, deposes and says  
that he is \_\_\_\_\_ of \_\_\_\_\_,  
(Title) (Name of Bidder)

that he is the firm's duly authorized agent to execute these contract documents, and that the answers to the foregoing questions and all statements therein contained are correct and true.

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_.

(SEAL) \_\_\_\_\_  
(Notary Public)