

**Bid Tabulation IFB # DPW-23-B-015 Annual Traffic Marking**

Bids due April 6, 2023 @ 11:00 a.m

Vendor	Base Bid*	Year 2 Price	Year 3 Price	Bond	Signature
K5 Corporation	\$ 78,210.00	\$ 86,680.00	\$ 93,000.00	X	X
Markings, Inc	\$ 80,994.80	\$ 85,129.80	\$ 89,689.85	X	X

\* Rule for award





**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

**ATTACHMENT C**

**UNIT PRICING SHEET  
TRAFFIC MARKING**

Bidder: K5 Corporation

Quantities are approximate being given as a basis for comparison only.

**Basic Contract (FY23)**

<b>Item #1 Description</b>	<b>Approximate Length</b>	<b>Unit Price</b>	<b>Total Price</b>
1a 4" Single Yellow or White Traffic Line - Paint	150,000 L.F.	\$ <u>0.075</u> Seventy five thousandths In Words	\$ <u>11,250.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>0.15</u> Fifteen cents In Words	\$ <u>15,000.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.12</u> Twelve cents In Words	\$ <u>120.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.12</u> Twelve cents In Words	\$ <u>120.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>0.70</u> Seventy cents In Words	\$ <u>22,400.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>28.00</u> Twenty eight dollars In Words	\$ <u>2,016.00</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>28.00</u> Twenty eight dollars In Words	\$ <u>364.00</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>48.00</u> Forty eight dollars In Words	\$ <u>480.00</u>

**TOTAL BASIC CONTRACT ITEM #1 = \$ 51,750.00**



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: K5 Corporation

**Basic Contract (FY23)**

Item #2 Description	Approximate Length	Unit Price	Total Price
2a 4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>0.49</u> <u>Forty nine cents</u> In Words	\$ <u>9,800.00</u>
2b 4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>0.98</u> <u>Ninety eight cents</u> In Words	\$ <u>9,800.00</u>
2c 6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.70</u> <u>Seventy cents</u> In Words	\$ <u>700.00</u>
2d 6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.70</u> <u>Seventy cents</u> In Words	\$ <u>700.00</u>
2e 12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>3.00</u> <u>Three dollars</u> In Words	\$ <u>3,000.00</u>
2f 8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>68.00</u> <u>Sixty eight dollars</u> In Words	\$ <u>680.00</u>
2g 8' Straight Arrow Epoxy	10 each	\$ <u>68.00</u> <u>Sixty eight dollars</u> In Words	\$ <u>680.00</u>
2h 8' Combination Arrow Straight - Epoxy	10 each	\$ <u>110.00</u> <u>One hundred and ten dollars</u> In Words	\$ <u>1,100.00</u>

**TOTAL BASIC CONTRACT ITEM #2 = \$ 26,460.00**



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: K5 Corporation

**OPTION 1 (FY24)**

Item #1 Description	Approximate Length	Unit Price	Total Price
1a 4" Single Yellow or White Traffic Line - Paint	150,000 L.F.	\$ <u>0.084</u> Eighty four thousandths In Words	\$ <u>12,600.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>0.168</u> One hundred and sixty eight thousandths In Words	\$ <u>16,800.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.13</u> Thirteen cents In Words	\$ <u>130.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.13</u> Thirteen cents In Words	\$ <u>130.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>0.75</u> Seventy five cents In Words	\$ <u>24,000.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>32.00</u> Thirty two dollars In Words	\$ <u>2,304.00</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>32.00</u> Thirty two dollars In Words	\$ <u>416.00</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>56.00</u> Fifty six dollars In Words	\$ <u>560.00</u>
<b>TOTAL OPTION 1, ITEM #1 =</b>		\$ <u>56,940.00</u>	



**TOWN OF WESTWOOD**  
**COMMONWEALTH OF MASSACHUSETTS**

Bidder: K5 Corporation

**OPTION 1 (FY24)**

Item #2	Description	Approximate Length	Unit Price	Total Price
2a	4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>0.55</u> <u>Fifty five cents</u> In Words	\$ <u>11,000.00</u>
2b	4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>1.10</u> <u>One dollar and ten cents</u> In Words	\$ <u>11,000.00</u>
2c	6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.77</u> <u>Seventy seven cents</u> In Words	\$ <u>770.00</u>
2d	6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.77</u> <u>Seventy seven cents</u> In Words	\$ <u>770.00</u>
2e	12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>3.50</u> <u>Three dollar and fifty cents</u> In Words	\$ <u>3,500.00</u>
2f	8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>75.00</u> <u>Seventy five dollars</u> In Words	\$ <u>750.00</u>
2g	8' Straight Arrow Epoxy	10 each	\$ <u>75.00</u> <u>Seventy five dollars</u> In Words	\$ <u>750.00</u>
2h	8' Combination Arrow Straight - Epoxy	10 each	\$ <u>120.00</u> <u>One hundred and twenty dollars</u> In Words	\$ <u>1,200.00</u>
<b>TOTAL OPTION 1 ITEM #2 = \$</b>			<u>29,740.00</u>	



**TOWN OF WESTWOOD**  
**COMMONWEALTH OF MASSACHUSETTS**

Bidder: K5 Corporation

**OPTION 2 (FY25)**

<b>Item #1 Description</b>	<b>Approximate Length</b>	<b>Unit Price</b>	<b>Total Price</b>
1a 4" Single Yellow or White Traffic Line - Paint	1500,000 L.F.	\$ <u>0.088</u> Eighty eight thousandths In Words	\$ <u>13,200.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>0.176</u> One hundred and seventy six thousandths In Words	\$ <u>17,600.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.14</u> Fourteen cents In Words	\$ <u>140.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>0.14</u> Fourteen cents In Words	\$ <u>140.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>0.79</u> Seventy nine cents In Words	\$ <u>25,280.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>36.00</u> Thirty six dollars In Words	\$ <u>2,592.00</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>36.00</u> Thirty six dollars In Words	\$ <u>468.00</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>60.00</u> Sixty dollars In Words	\$ <u>600.00</u>
<b>TOTAL OPTION 2, ITEM #1 =</b>		\$ <u>60,020.00</u>	



**TOWN OF WESTWOOD**  
**COMMONWEALTH OF MASSACHUSETTS**

Bidder: K5 Corporation

**OPTION 2 (FY25)**

Item #2	Description	Approximate Length	Unit Price	Total Price
2a	4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>0.61</u> <u>Sixty one cents</u> In Words	\$ <u>12,200.00</u>
2b	4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>1.22</u> <u>One dollar and twenty two cents</u> In Words	\$ <u>12,200.00</u>
2c	6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.84</u> <u>Eighty four cents</u> In Words	\$ <u>840.00</u>
2d	6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>0.84</u> <u>Eighty four cents</u> In Words	\$ <u>840.00</u>
2e	12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>4.00</u> <u>Four dollars</u> In Words	\$ <u>4,000.00</u>
2f	8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>80.00</u> <u>Eighty dollars</u> In Words	\$ <u>800.00</u>
2g	8' Straight Arrow Epoxy	10 each	\$ <u>80.00</u> <u>Eighty dollars</u> In Words	\$ <u>800.00</u>
2h	8' Combination Arrow Straight - Epoxy	10 each	\$ <u>130.00</u> <u>One hundred and thirty dollars</u> In Words	\$ <u>1,300.00</u>
<b>TOTAL OPTION 2 ITEM #2 = \$</b>			<u>32,980.00</u>	





**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

**ATTACHMENT C**

**UNIT PRICING SHEET  
TRAFFIC MARKING**

Bidder: MacKings Inc.

Quantities are approximate being given as a basis for comparison only.

**Basic Contract (FY23)**

Item #1 Description	Approximate Length	Unit Price	Total Price
1a 4" Single Yellow or White Traffic Line - Paint	150,000 L.F.	\$ <u>.08</u> <u>eight cents</u> In Words	\$ <u>12000.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>.16</u> <u>sixteen cents</u> In Words	\$ <u>16000.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.12</u> <u>twelve cents</u> In Words	\$ <u>120.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.24</u> <u>twenty four cents</u> In Words	\$ <u>240.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>.73</u> <u>seventy three cents</u> In Words	\$ <u>23360.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>32.15</u> <u>thirty two dollars and fifteen cents</u> In Words	\$ <u>2315.00</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>28.10</u> <u>twenty eight dollars and ten cents</u> In Words	\$ <u>365.30</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>42.15</u> <u>forty two dollars and fifteen cents</u> In Words	\$ <u>421.50</u>

**TOTAL BASIC CONTRACT ITEM #1 = \$ 54864.80**



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: Muller's Inc.

**Basic Contract (FY23)**

Item #2	Description	Approximate Length	Unit Price	Total Price
2a	4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>.48</u> <u>forty eight cents</u> In Words	\$ <u>9600.00</u>
2b	4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>.96</u> <u>ninety six cents</u> In Words	\$ <u>9600.00</u>
2c	6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>.72</u> <u>seventy two cents</u> In Words	\$ <u>720.00</u>
2d	6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>1.44</u> <u>one dollar and forty four cents</u> In Words	\$ <u>1440.00</u>
2e	12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>2.65</u> <u>two dollars and sixty five cents</u> In Words	\$ <u>2650.00</u>
2f	8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>58.00</u> <u>fifty eight dollars</u> In Words	\$ <u>580.00</u>
2g	8' Straight Arrow Epoxy	10 each	\$ <u>49.00</u> <u>forty nine dollars</u> In Words	\$ <u>490.00</u>
2h	8' Combination Arrow Straight - Epoxy	10 each	\$ <u>105.00</u> <u>one hundred and five dollars</u> In Words	\$ <u>1050.00</u>

**TOTAL BASIC CONTRACT ITEM #2 = \$ 26130.00**



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: McKings, Inc.

**OPTION 1 (FY24)**

Item #1 Description	Approximate Length	Unit Price	Total Price
1a 4" Single Yellow or White Traffic Line - Paint	150,000 L.F.	\$ <u>.085</u> <u>eight and one</u> In Words <u>half cents</u>	\$ <u>12750.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>.17</u> <u>seventeen cents</u> In Words	\$ <u>17000.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.125</u> <u>twelve and a half</u> In Words <u>cents</u>	\$ <u>125.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.25</u> <u>twenty five cents</u> In Words	\$ <u>250.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>.75</u> <u>seventy five cents</u> In Words	\$ <u>24000.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>35.25</u> <u>thirty five dollars</u> In Words <u>and twenty five cents</u>	\$ <u>2538.00</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>30.10</u> <u>thirty dollars</u> In Words <u>and ten cents</u>	\$ <u>391.30</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>44.15</u> <u>forty four dollars</u> In Words <u>and fifteen cents</u>	\$ <u>441.50</u>
<b>TOTAL OPTION 1, ITEM #1 =</b>		\$ <u>57,495.80</u>	



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: Muller's Inc.

**OPTION 1 (FY24)**

<b>Item #2 Description</b>	<b>Approximate Length</b>	<b>Unit Price</b>	<b>Total Price</b>
2a 4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>.51</u> <u>fifty one cents</u> In Words	\$ <u>10200.00</u>
2b 4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>1.02</u> <u>one dollar and two cents</u> In Words	\$ <u>10200.00</u>
2c 6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>.75</u> <u>seventy five cents</u> In Words	\$ <u>750.00</u>
2d 6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>1.49</u> <u>one dollar and forty nine cents</u> In Words	\$ <u>1490.00</u>
2e 12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>2.75</u> <u>two dollars and seventy five cents</u> In Words	\$ <u>2750.00</u>
2f 8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>62.10</u> <u>sixty two dollars and ten cents</u> In Words	\$ <u>621.00</u>
2g 8' Straight Arrow Epoxy	10 each	\$ <u>54.05</u> <u>fifty four dollars and five cents</u> In Words	\$ <u>540.50</u>
2h 8' Combination Arrow Straight - Epoxy	10 each	\$ <u>108.25</u> <u>one hundred eight dollars and twenty five cents</u> In Words	\$ <u>1082.50</u>
<b>TOTAL OPTION 1 ITEM #2 = \$</b>			<u><b>27634.00</b></u>



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: M. Kings Inc.

**OPTION 2 (FY25)**

Item #1 Description	Approximate Length	Unit Price	Total Price
1a 4" Single Yellow or White Traffic Line - Paint	1500,000 L.F.	\$ <u>.09</u> <u>nine cents</u> In Words	\$ <u>13500.00</u>
1b 4" Double Yellow or White Traffic Line - Paint	100,000 L.F.	\$ <u>.18</u> <u>eighteen cents</u> In Words	\$ <u>18000.00</u>
1c 6" Single Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.13</u> <u>thirteen cents</u> In Words	\$ <u>130.00</u>
1d 6" Double Yellow or White Traffic Line - Paint	1,000 L.F.	\$ <u>.275</u> <u>twenty seven and one half cents</u> In Words	\$ <u>275.00</u>
1e 12" White Stop Lines or Crosswalk Paint	32,000 L.F.	\$ <u>.765</u> <u>seventy six and one half cents</u> In Words	\$ <u>24480.00</u>
1f 8' Turn Arrow Right/Left Paint	72 each	\$ <u>38.10</u> <u>thirty eight dollars and ten cents</u> In Words	\$ <u>2743.20</u>
1g 8' Straight Arrow Paint	13 each	\$ <u>34.05</u> <u>thirty four dollars and five cents</u> In Words	\$ <u>442.65</u>
1h 8' Combination Arrow Straight - Paint	10 each	\$ <u>47.75</u> <u>forty seven dollars and seventy five cents</u> In Words	\$ <u>477.50</u>
<b>TOTAL OPTION 2, ITEM #1 =</b>		\$ <u>611,048.35</u>	



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

Bidder: Marking Inc.

**OPTION 2 (FY25)**

Item #2	Description	Approximate Length	Unit Price	Total Price
2a	4" Single Yellow or White Traffic Line - Epoxy	20,000 L.F.	\$ <u>.55</u> <u>fifty five cents</u> In Words	\$ <u>11,000.00</u>
2b	4" Double Yellow or White Traffic Line - Epoxy	10,000 L.F.	\$ <u>1.10</u> <u>one dollar and ten cents</u> In Words	\$ <u>11,000.00</u>
2c	6" Single Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>.82</u> <u>eighty two cents</u> In Words	\$ <u>820.00</u> MS
2d	6" Double Yellow or White Traffic Line - Epoxy	1,000 L.F.	\$ <u>1.60</u> <u>one dollar and sixty cents</u> In Words	\$ <u>1600.00</u>
2e	12" White Stop Lines or Crosswalk Epoxy	1,000 L.F.	\$ <u>2.89</u> <u>two dollars and eighty nine cents</u> In Words	\$ <u>2890.00</u>
2f	8' Turn Arrow Right/Left Epoxy	10 each	\$ <u>64.05</u> <u>sixty four dollars and five cents</u> In Words	\$ <u>640.50</u>
2g	8' Straight Arrow Epoxy	10 each	\$ <u>56.75</u> <u>fifty six dollars and seventy five cents</u> In Words	\$ <u>567.50</u>
2h	8' Combination Arrow Straight - Epoxy	10 each	\$ <u>112.35</u> <u>one hundred and twelve dollars and thirty five cents</u> In Words	\$ <u>1123.50</u>
TOTAL OPTION 2 ITEM #2 = \$				\$ <u>29641.50</u>