

**Bid Tabulation IFB # DPW-21-B-002 On Call Boiler Services FY21**

**Bids due June 11, 2020 @ 12:00 p.m**

<b>Vendor</b>	<b>Base Bid</b>	<b>Bond</b>	<b>Signature Page</b>
Cooling & Heating Specialists, Inc	\$ 346.80	X	X
Energy Efficiency, Inc.	\$ 360.00	X	X
Industrial Burner Systems, Inc.	\$ 396.00	X	X
N.B. Kenney Company, Inc	\$ 478.50	X	X



**TOWN OF WESTWOOD  
COMMONWEALTH OF MASSACHUSETTS**

**ATTACHMENT C**

**BID PRICING SHEET**

The following prices represent firm prices for the contract term. The undersigned agrees that if selected as the contractor for the above quoted items, he/she shall be obligated to provide those services in accordance with the terms of these specifications at the quoted price specified. Hourly rates provided herein shall remain in effect for the duration of the contract.

The undersigned proposes to provide services as described in the "Scope of Services" and the entire bid document in accordance with the Bid Specifications prepared by the Town of Westwood, for the Bid price(s).

All quantities are estimated for bidding purposes and shall not be construed as guaranties. The contractor will be reimbursed only for actual labor & supplies used. All quoted hourly rates shall be fully burdened billing rate. Bid price and all calls will be for one (1) person only unless otherwise authorized.

	Hourly Rates			Sum Hourly Rate	Multiplier	Basis for Award
	7/1/2020 - 6/30/2021	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023			
Regular Hourly Rate (6AM – 6PM)	\$ 107.00	+ \$107.00	+ \$107.00	= \$321.00	x 0.80	= \$256.80
Overtime Hourly Rate (6PM – 6AM)	\$ 150.00	+ \$150.00	+ \$150.00	= \$450.00	x 0.10	= \$45.00
Weekend/Holiday Hourly Rate	\$ 150.00	+ \$150.00	+ \$150.00	= \$450.00	x 0.10	= \$45.00

**Sum of Above (Basis for Award) \$ \$346.80**

Percent markup on provided materials 12 % x \$200.00 = \$24.00

Firm Name Cooling & Heating Specialists Inc.

Address 151A California Street

City, State, ZIP Newton, MA 02458

Email rauger@chsinc.net

Phone Number 617-244-0203



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	Hourly Rates			Sum Hourly Rate	Multiplier	Basis for Award
	7/1/2020 6/30/2021	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023			
Regular Hourly Rate (6AM – 6PM)	\$ 120.-	+ 120.-	+ 120.-	= 360.-	x 0.80	= 288.-
Overtime Hourly Rate (6PM – 6AM)	\$ 120.-	+ 120.-	+ 120.-	= 360.-	x 0.10	= 36.-
Weekend/Holiday Hourly Rate	\$ 120.-	+ 120.-	+ 120.-	= 360.-	x 0.10	= 36.-

Sum of Above (Basis for Award) \$ 360.<sup>00</sup>/100

Percent markup on provided materials 0 % x \$200.00 = 0

Firm Name Energy Efficiency Services, Inc.

Address 131 Main Street

City, State, ZIP Lancaster, MA 01523

Email jatkinson978@gmail.com Phone Number 978-368-1700



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	Hourly Rates			Sum Hourly Rate	Multiplier	Basis for Award
	7/1/2020 6/30/2021	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023			
Regular Hourly Rate (6AM – 6PM)	\$ 117.00	+ 120.00	+ 123.00	= 360.00	x 0.80	= 288.00
Overtime Hourly Rate (6PM – 6AM)	\$ 175.50	+ 180.00	+ 184.50	= 540.00	x 0.10	= 54.00
Weekend/Holiday Hourly Rate	\$ 175.50	+ 180.00	+ 184.50	= 540.00	x 0.10	= 54.00

**Sum of Above (Basis for Award) \$ 396.00**

Percent markup on provided materials 12 % x \$200.00 = 24.00

Firm Name Industrial Burner Systems Inc.

Address 61 Copeland Street

City, State, ZIP Quincy, MA, 02169

Email mail@indburner.com

Phone Number 617-479-3900



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	Hourly Rates			Sum Hourly Rate	Multiplier	Basis for Award
	7/1/2020 6/30/2021	7/1/2021 - 6/30/2022	7/1/2022 - 6/30/2023			
Regular Hourly Rate (6AM – 6PM)	\$ 142.00	+ 145.00	+ 148.00	= \$435.00	x 0.80	= 348.00
Overtime Hourly Rate (6PM – 6AM)	\$ 213.00	+ 217.50	+ 222.00	= \$652.50	x 0.10	= 65.25
Weekend/Holiday Hourly Rate	\$ 213.00	+ 217.50	+ 222.00	= \$652.50	x 0.10	= 65.25
<b>Sum of Above (Basis for Award) \$</b>						<u>478.50</u>

Percent markup on provided materials 12 % x \$200.00 = \$24.00

Firm Name N.B. Kenney Company, Inc.

Address 68 Barnum Road

City, State, ZIP Devens, MA 01434

Email skenny@nbkenney.com

Phone Number 978-849-5200